

# 01

# INTERIM REPORT

## JANUARY - JUNE 2014

Strong development in Sweden  
Continued growth in the public sector  
Increased profit and margin for first six months

### JANUARY - JUNE 2014

NET SALES INCREASED TO SEK 1,045.5 (1,018.8) MILLION

THE EBITA PROFIT INCREASED TO SEK 59.6 (55.6) MILLION

RESULTS AFTER TAXES INCREASED TO SEK 31.4 (28.3) MILLION

EARNINGS PER SHARE INCREASED TO SEK 1.62 (1.52)

THE EBITA MARGIN INCREASED TO 5.7 (5.5) PERCENT

CASH FLOW FROM OPERATING ACTIVITIES TOTALED SEK 36.2 (44.5) MILLION

CASH AND CASH EQUIVALENTS AMOUNTED TO SEK 62.3 (83.0) MILLION AS PER JUNE 30

### APRIL - JUNE 2014

NET SALES INCREASED TO SEK 512.7 (511.3) MILLION

THE EBITA PROFIT WAS SEK 18.2 (23.2) MILLION

RESULTS AFTER TAXES WERE SEK 5.4 (9.4) MILLION

EARNINGS PER SHARE WERE SEK 0.24 (0.49)

THE EBITA MARGIN WAS 3.5 (4.5) PERCENT

CASH FLOW FROM OPERATING ACTIVITIES TOTALED SEK 25.8 (67.0) MILLION

The information contained herein is such as shall be made public by Knowit, in accordance with the Securities Market Act and/or the Financial Instruments Trading Act. The report was made public at 8.30 AM on July 18, 2014.

The logo for Knowit, featuring the word "knowit" in a lowercase, teal-colored, sans-serif font.

# 02

## Comments from the CEO

Demand has been on par with earlier quarters, and shows some differences between different geographic areas and offerings. In Sweden and Norway, demand has been stable in 2014. The Finnish market however remains weak, with price pressures and tough competition.

Result, net sales and margin for the first six months of 2014 increased slightly compared with the corresponding period last year. The results of the second quarter were slightly weaker than compared with 2013 and affected by fewer available working hours in the quarter and a challenging market in Finland.

### Efficient development

The actions of the past few years in Sweden, mainly in Gothenburg and Malmö, have during 2014 showed very positive results.

Our growing operations in design, web and portal solutions have gained market shares. In this field, we are now competing with out-and-out communications agencies. We have competence in both technology and communication, making us an attractive supplier for the market and information departments of our clients.

We have invested in our offerings in management consulting successfully. Current operational development is closely linked to technology. It is our ability to combine these competencies sets us apart from traditional consultancy firms.

Our method of investing in operations showing a positive trend, combined with quickly taking action when demand is weak, is an efficient way of strengthening Knowit.

### Actions in Finland

The challenge remains, as formerly, mainly in Finland, where the market is still weak. In 2014, a loss of just over four million SEK charged the group. The actions we have taken is among others to replaced parts of the management, tackled redundancies, been active in our sales and developed our competence in some areas. We are also working hard to increase our client base and it is gratifying that we have gained a few important deals in the public sector, for example the health care district of Helsinki and Nyland.

### A strong employer brand

In Universum's survey among IT students in Finland, Norway and Sweden regarding the Nordic regions most popular employers, Knowit was ranked among the most attractive companies. Knowit is known as a good workplace, giving each employee good developmental possibilities, in an environment characterized by high competence and stimulating assignments.

We have specialists in IT, specialists in design and digital offering services in digital marketing and web solutions, and management consultants.

We have a unique culture in which people and companies develop and quickly adapt to change. This, together with a strong position on our important markets, Sweden and Norway, makes me convinced that Knowit's success will continue.

*Per Wallentin*  
CEO and President

# 03

## The corporation

### Operations

#### Market

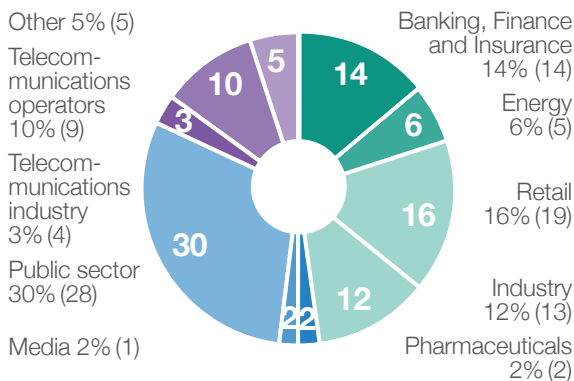
Demand during the second quarter has been on par with demand of the first quarter this year. The market is not unified. Demand in Sweden and Norway has remained stable in the industry fields and offerings where Knowit operates. In Finland, the market is weak, with price pressures and high competition.

In the public sector, the demand for consulting services remained strong. The political agenda is characterized by secure, innovative and efficient e-services, the free internet and digital inclusion, but the field develops quickly and is constantly changing. Knowit, with its many frame agreements, has been able to increase its sales.

Knowit cements its market share in the energy sector. The demand for new solutions is mainly driven by regulatory requirements on the sector to develop and streamline their businesses.

#### Sales per industry field

JANUARY – JUNE 2014



#### Frame agreements and deals

Frame agreements are an important basis for Knowit's operations. Assignments arising from the more than 150 frame agreements provide around half of Knowit's net sales. The agreements give Knowit a steady flow of queries.

During this quarter, Knowit has signed new or renewed existing frame agreements with CSN, the Swedish e-Health Agency, the Swedish Financial Supervisory Authority, the city of Gotenburg, the Norwegian Asso-

ciation of Local and Regional Authorities, the County Council of Uppsala, the County Council of Östergötland, NAV (the Norwegian Labor and Welfare Administration), NSB (the Norwegian State Railways), the municipality of Oslo, the Swedish Defense Recruitment Agency, the National Police Board, the municipality of Sollentuna, the city of Solna, State Information Systems Agency in Estonia, the National Government Employee Pensions Board, Norwegian Customs and Excise, the municipality of Vest-Agder and the Government of Åland.

#### Examples of assignments during the quarter

The Swedish National Export Credits Guarantee Board (EKN) has signed a contract with Knowit regarding application management, streamlining and further development of EKN's business system Garbo. The project will be manned by developers from Linköping and Stockholm.

The property damage restoration company in humidity and climate control, Polygon, has signed an agreement with Knowit regarding a new Business Intelligence solution. The assignment encompasses a total solution, with consultants from Knowit in Stockholm and Gothenburg.

In Oslo, Knowit has received a new assignment for NSB, the Norwegian State Railways, to move the current sales application for ticket collectors from the older PDA system to a new, modern Android based system for smartphones. The system will be supplied by specialists from Oslo and Bergen.

Knowit in Helsinki has signed a contract regarding testing services for the health care district of Helsinki and Nyland. Knowit was chosen as a supplier in the field of testing automation, performance testing and manual testing, security testing and development of testing processes and methods, including training of all staff.

Veikkaus, the Finnish gaming and lottery company, has chosen Knowit as supplier of quality assurance and system development services. Knowit has initially been given tasks in testing automation, facilitating improve quality and efficiency in system development.

In Denmark, Knowit focuses on bridging the gap between IT and operations. Contracts was signed during the second quarter with TCS, which offers communication solutions for companies, and with the global integration and consultancy firm CSC.

# 04

## Expansions and new offerings

Through Knowit's corporate structure with operating subsidiaries in different locations and in different offerings, there is space for investing in some areas of the corporation while streamlining others.

During this quarter, Knowit has continued adapting the Finnish organization to fit weaker demand by replacing parts of the management, decreasing redundancies, increasing efforts in sales campaigns and developing competence to better meet demand.

Knowit has founded a new company together with the ad agency NeoLab AS, to create a more competitive operation in advertising and branding. The new company began operations in Bergen on July 1 2014.

Knowit founded a subsidiary in Bremen, Germany, with specialist competence in defense and the manufacturing industry. Knowit Dataunit GmbH offers services in testing and system development for military communications and management systems.

As previously announced, Knowit has streamlined operations in Skåne through the sale of tech information company Knowit Tech Doc AB, with twelve employees Infotiv Information & Design AB. Acquisition was finalized on May 1 2014.

Knowit's strategy for expansion and increased growth is mainly to develop existing operations, to recruit and to establish and acquire companies. It is important that the people we recruit and the companies we found or acquire share the culture that characterizes Knowit.

## Employer brand

Knowit has instituted an annually recurrent scholarship to students at the University College of Gävle. The purpose is to encourage excellence in college studies, with particular attention paid to innovative thesis projects.

When Universum rates the Nordic region's most attractive employers among students. Knowit can be found in fifteenth place. More than 33,000 students from Denmark, Norway and Sweden participated in the survey.

## Net sales and results

### January – June

Net sales increased to SEK 1,045.5 (1,018.8) million, an increase by 2.6 percent as compared with the corresponding period last year. Net sales were SEK 716.0 (694.5) million in Sweden, SEK 276.5 (257.4) million in Norway and SEK 41.1 (61.4) million in Finland. Sales per employee were SEK 597 (611) thousand.

The operating profit before amortization of intangible assets (EBITA) increased to SEK 59.6 (55.6) million, an increase by 7.2 percent as compared with the corresponding period last year. In Sweden, EBITA was SEK 57.7 (44.9) million, in Norway SEK 28.0 (29.6) million and in Finland SEK -4.2 (1.4) million.

The EBITA margin increased to 5.7 (5.5) percent. Amortization of intangible assets totaled SEK -11.6 (-10.5) million. Profit after financial items increased to SEK 44.4 (41.6) million. The financial net was SEK -3.6 (-3.5) million.

The results after taxes increased to SEK 31.4 (28.3) million. Tax for the period amounted to SEK -13.0 (-13.3) million.

Earnings per share increased to SEK 1.62 (1.52).

### The second quarter

Net sales increased to SEK 512.7 (511.3) million, an increase by 0.3 percent as compared with the corresponding period last year. Net sales were SEK 350.9 (344.6) million in Sweden, SEK 137.0 (133.4) million in Norway and SEK 19.0 (29.9) million in Finland. Sales per employee were SEK 292 (306) thousand.

The operating profit before amortization of intangible assets (EBITA) was SEK 18.2 (23.2) million.

In Sweden, EBITA was SEK 21.8 (16.7) million, in Norway SEK 10.9 (15.9) million and in Finland SEK -3.3 (0.0) million. The EBITA margin was 3.5 (4.5) percent.

Amortization of intangible assets amounted to SEK -5.9 (-5.3) million. The operating profit after financial items amounted to SEK 9.2 (15.7) million. The financial net was SEK -3.1 (-2.2) million.

The results after taxes amounted to SEK 5.4 (9.4) million. Tax for the period amounted to SEK -3.8 (-6.3) million.

Earnings per share were SEK 0.24 (0.49).

# 05

## Segments

### January – June

Net sales for the segment Sweden increased to SEK 716.0 (694.5) million and for the segment Other Nordic countries increased to SEK 321.7 (320.7) million.

For the segment Sweden, the operating profit before amortization of intangible assets (EBITA) increased to SEK 57.7 (44.9) million, with an EBITA-margin of 8.1 (6.5) percent. For the segment Other Nordic countries, EBITA totaled SEK 23.2 (28.2), with an EBITA margin of 7.2 (8.7) percent. The parent company's results are not included in the segmented results.

## Cash flow and financial position

### January – June

Cash flow from operating activities totaled SEK 36.2 (44.5) million.

Cash flow from investment activities totaled SEK -16.1 (-44.6) million, affected by consideration for non-controlling interests' shares. Cash flow from financing activities totaled SEK -65.0 (-14.8) million, affected by dividends to subsidiaries and shareholders in Knowit AB. Total cash flow was SEK -44.9 (-14.9) million.

Cash and cash equivalents, including short-term investments, totaled SEK 62.3 (83.4) million as per June 30, 2014.

Goodwill and other intangible assets amounted to SEK 975.2 (923.5) million, of which goodwill totaled SEK 931.9 (877.6) million, and other intangible assets totaled SEK 43.3 (45.9) million.

Equity totaled SEK 796.3 (813.2) million. Interest-bearing liabilities totaled SEK 280.1 (248.7) million on

June 30, 2014, of which SEK 88.8 (81.4) million were long-term and SEK 191.3 (167.3) million short-term. Bank loans totaled SEK 99.5 (110.7) million, a used overdraft facility totaled SEK 113.9 (93.0) of a granted overdraft facility of SEK 150.0 (125.0) million, financial leases totaled SEK 21.1 (20.5) million and liabilities related to future consideration for and dividends to non-controlling interests, totaling SEK 45.6 (24.5) million.

The equity ratio was 51.5 (53.6) percent as per June 30, 2014.

## The share

In May, in accordance with the AGM's resolution on an offset issue, 745,044 shares were issued, with a waiver of the shareholders' preferential rights. Simultaneously, the AGM's resolution to withdraw 48,734 repurchased shares was carried out. The performed issue was aimed at the sellers of shares in Reaktor AS, Norway, and shares in subsidiaries in the Reaktor AS corporation, as well as the sellers of shares in Amende AS, Norway, as partial payment for acquisitions of the companies. Issued shares in Knowit AB totaled 17,692,722 before the new issue and after the issue and withdrawal totaled 18,389,032. In total, the share capital was thus increased to SEK 18,389,032.

## Employees

On June 30, 2014, a total of 1,760 (1,798) people were employed by the corporation. The number of employees has decreased by 73 persons during 2014, mainly in Finland and through the sale of Knowit Tech Doc in Skåne, but also in other locations.

The average number of employees in the Group during the period was 1,752 (1,667).

# Parent company

## Results and financial position

### January – June

The operating profit before amortization of intangible assets (EBITA) totaled SEK -23.9 (-18.8) million.

The financial net increased to SEK 13.6 (5.2) million, mainly affected by dividends from subsidiaries.

The result after financial net was SEK -10.6 (-13.9) million.

As per June 30, 2014, equity was SEK 436.0 (460.9) million and untaxed reserves, mainly accrual funds, were SEK 59.1 (53.8) million.

# Other information

## Essential Risks and Uncertainty Factors

Knowit's general essential business risks consist of reduced demand for consultancy services, difficulties in attracting and retaining skilled personnel, price pressures and financial risks related to credit and exchange rates and, to a lesser extent, risks related to fixed price projects. For a comprehensive description of the essential risks and uncertainty factors, see Knowit's annual report for 2013.

## Accounting Principles

This report has been prepared in accordance with IAS 34, Interim Financial Reporting. The Group accounts have been prepared in accordance with the International Financial Reporting Standards, IFRS, as adopted by the European Union, and the Swedish Annual Accounts Act.

*As of January 1, 2014, the company applies the following new standards or amendments to IFRS:*

### IFRS 10 »Consolidated Financial Statements«

Is based on existing principles and identifies control as the determining factor when deciding if a company should be included in the consolidated accounts. The standard provides further guidance to assist in determining control when this is difficult to assess.

None of the new or amended standards or interpretations have had any significant impact on the company's financial reporting. There is no difference between IFRS in force on June 30 2014 and IFRS as adopted by the European Union.

### IFRS 12 »Disclosure of Interests in Other Entities«

Encompasses the requirements for disclosure for subsidiaries, joint arrangements, interest companies and other, non-consolidated structured companies.

### Disclosure requirements per quarter in accordance with IFRS

*Financial instruments reported at other than actual value*

There are no significant differences between reported values and actual values for financial instruments in the balance sheet.

The interim report for the Parent company has been prepared in accordance with the Swedish Annual Accounts Act and the recommendation RFR 2 Accounting for legal entities.

For more information on valuation principles, see Note 1, Accounting and valuation principles, in the annual report for 2013.

## Forward-looking information

Forward-looking information in this report is based on the expectations of Knowit's management team at the time of the report. While Knowit's management team assesses these expectations to be reasonable, there is no guarantee that these expectations are or will turn out to be correct. Consequently, future outcomes may vary significantly compared with what is presented in the future-oriented information, depending for example on changed market conditions for the Knowit corporation's offerings and more general conditions related to economy, market, competition, regulatory changes and other alterations in policy, as well as variations on exchange rates.

# 07

## Financial calendar

Oct 22 2014 Interim report Jan – Sept 2014  
Feb 11 2015 Year-end report 2014

## Address and contact information

Knowit AB, (Company reg.no. 556391-0354)  
Box 3383, S-103 68 Stockholm  
Visiting address: Klarabergsgatan 60  
Phone: + 46 (0)8 700 66 00, Fax: +46 (0)8 700 66 10  
knowitgroup.com

## For more information, please contact

Per Wallentin, President and CEO, Knowit AB (publ),  
+46 (0)8 700 66 00 or  
Patrik Syrén, IRO, Knowit AB (publ), +46 (0)8 700 66 00  
or +46 (0)73 074 66 30 or  
Anna Jennehov, CFO, Knowit AB (publ),  
+46 (0)8 700 66 00.

Knowit AB is a consultancy company which develops its clients' business and operations through creating creative solutions in IT, Digital & Design and Management. Through entrepreneurial, locally active units operating on the client's local markets, we offer understanding of both operations and needs. Our culture is characterized by openness, entrepreneurialism, high competence and a drive to constantly develop. Knowit was founded in 1990 and currently has around 1,800 employees in 17 locations in Sweden, five locations in Norway, and one each in Estonia, Finland, Russia and Germany. Knowit AB (publ) is quoted on NASDAQ OMX in Stockholm. For further information about Knowit, please visit knowitgroup.com.

# Certification

*Stockholm, July 18 2014*

Carl-Olof By  
*Board Member*

Cecilia Lager  
*Board Member*

Camilla Monefeldt Kirstein  
*Board Member*

Mats Olsson  
*Chairman*

Jon Risfelt  
*Board Member*

Pekka Seitola  
*Board Member*

Per Wallentin  
CEO

Ben Wrede  
*Board Member*

*This interim report has not been reviewed by Knowit's auditors.*

# 08

## Consolidated income statement and report concerning total results

SEK M	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
Net sales	512.7	511.3	1,045.5	1,018.8	1,972.9
Operating costs	-491.6	-485.1	-979.9	-957.2	-1,847.2
Depreciation of tangible fixed assets	-2.9	-3.0	-6.0	-6.0	-11.5
<b>OPERATING RESULT BEFORE DEPRECIATIONS OF INTANGIBLE ASSETS (EBITA)</b>	<b>18.2</b>	<b>23.2</b>	<b>59.6</b>	<b>55.6</b>	<b>114.2</b>
Depreciation of intangible fixed assets	-5.9	-5.3	-11.6	-10.5	-21.3
<b>OPERATING RESULT (EBIT)</b>	<b>12.3</b>	<b>17.9</b>	<b>48.0</b>	<b>45.1</b>	<b>92.9</b>
Financial income	0.9	0.9	2.7	1.0	4.1
Financial cost	-4.0	-3.1	-6.3	-4.5	-10.5
<b>RESULT AFTER FINANCIAL ITEMS</b>	<b>9.2</b>	<b>15.7</b>	<b>44.4</b>	<b>41.6</b>	<b>86.5</b>
Income taxes	-3.8	-6.3	-13.0	-13.3	-32.7
<b>RESULT FOR THE PERIOD</b>	<b>5.4</b>	<b>9.4</b>	<b>31.4</b>	<b>28.3</b>	<b>53.8</b>
Result for the period assignable to shareholders in Parent Company	4.3	8.6	28.8	26.9	50.4
Result for the period assignable to non-controlling interests' holdings	1.1	0.8	2.6	1.4	3.4
<b>Earnings per share</b>					
Earnings per share before dilution (SEK)	0.24	0.49	1.62	1.52	2.86
Earnings per share after dilution (SEK)	0.24	0.49	1.62	1.52	2.86
<b>Other total result</b>					
Result for the period	5.4	9.4	31.4	28.3	53.8
<i>Items that may be reclassified subsequently to profit or loss</i>					
Hedging of netinvestment	-0.7	0.0	-1.9	2.3	5.6
Tax effect hedging of netinvestment	0.1	0.0	0.4	-0.5	-1.2
Exchange rates differencesr	4.5	3.8	10.9	-11.8	-25.6
<b>OTHER TOTALRESULT FOR THE PERIOD. NET AFTER TAX</b>	<b>9.3</b>	<b>13.2</b>	<b>40.8</b>	<b>18.3</b>	<b>32.6</b>
<b>Total result for the period</b>					
Total result assignable to shareholders in Parent Company	8.2	12.4	38.2	16.9	29.2
Total result assignable to non-controlling interests' holdings	1.1	0.8	2.6	1.4	3.4



# 09

## Consolidated balance sheet

SEK M	2014-06-30	2013-06-30	2013-12-31
<b>Assets</b>			
Intangible fixed assets	975.2	923.5	975.2
Tangible fixed assets	36.9	38.6	37.1
Financial fixed assets	0.6	0.8	0.3
Deferred tax assets	1.4	1.1	1.7
Current assets	469.0	470.3	476.3
Liquid funds including short-term investments	62.3	83.4	104.4
<b>TOTAL ASSETS</b>	<b>1,545.4</b>	<b>1,517.7</b>	<b>1,595.0</b>
<b>Equity and liabilities</b>			
Share capital	18.4	17.7	17.7
Other paid-up capital and other provisions	472.5	421.7	410.1
Recognized profits including result for the period	300.6	369.9	352.6
<b>Equity attributable to shareholders of Parent Company</b>	<b>791.5</b>	<b>809.3</b>	<b>780.4</b>
Non-controlling interests' holdings	4.8	3.9	6.2
<b>Total equity</b>	<b>796.3</b>	<b>813.2</b>	<b>786.6</b>
Long-term provisions	50.3	56.1	53.2
Interest-bearing long-term liabilities	88.8	81.4	104.4
Interest bearing short-term liabilities	191.3	167.3	210.0
Other short-term liabilities	418.7	399.7	440.8
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,545.4</b>	<b>1,517.7</b>	<b>1,595.0</b>

## Key figures

	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
Average number of employees	1,758	1,669	1,752	1,667	1,681
Sales per employee (000)	292	306	597	611	1,174
Result after financial items per employee (000)	5	9	25	25	51
Return on total capital %	0.8	1.2	3.2	2.9	6.0
Return on equity %	0.7	1.1	4.0	3.4	6.6
Return on capital employed %	0.7	1.7	3.3	4.3	8.8
EBITA margin %	3.5	4.5	5.7	5.5	5.8
Equity ratio %	51.5	53.6	51.5	53.6	49.3

## Data per share

	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
<b>Earnings per share (SEK)</b>					
Before dilution	0.24	0.49	1.62	1.52	2.86
After dilution	0.24	0.49	1.62	1.52	2.86
<b>Equity per share (SEK)</b>					
Before dilution	43.04	45.87	43.04	45.87	44.23
After dilution	43.04	45.87	43.04	45.87	44.23
<b>Average number of shares (000)</b>					
Before dilution	17,955	17,644 *)	17,800	17,644 *)	17,644 *)
After dilution	17,955	17,644 *)	17,800	17,644 *)	17,644 *)
<b>No. of shares on balance day (000)</b>					
Before dilution	18,389	17,644 *)	18,389	17,644 *)	17,644 *)
After dilution	18,389	17,644 *)	18,389	17,644 *)	17,644 *)

\*) Average numbers of shares after taking into account repurchased shares 49. As of May, these shares are suspended.

# 10

## Change in equity

SEK M	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
<b>Opening balance</b>	<b>818.2</b>	<b>858.6</b>	<b>786.6</b>	<b>853.4</b>	<b>853.4</b>
Exchange rates differences	4.5	3.8	10.9	-11.8	-25.6
Hedging of net investment	-0.7	0.0	-1.9	2.3	5.6
Tax effect hedging of net investment	0.1	0.0	0.4	-0.5	-1.2
Result for the period	5.4	9.4	31.4	28.3	53.8
<b>TOTAL RESULT FOR THE PERIOD</b>	<b>9.3</b>	<b>13.2</b>	<b>40.8</b>	<b>18.3</b>	<b>32.6</b>
<b>TOTAL BEFORE TRANSACTIONS WITH SHAREHOLDERS</b>	<b>827.5</b>	<b>871.9</b>	<b>827.4</b>	<b>871.7</b>	<b>886.0</b>
Non-controlling interests' holdings	0.0	0.0	0.0	0.0	0.7
Changed provision for acquisition of minority interests	-15.1	0.0	-15.1	0.2	-41.3
Dividend payment	-69.6	-58.7	-69.6	-58.7	-59.4
Shareholders contributions received	0.0	0.0	0.1	0.0	0.6
New share issue, acquisitions	53.5	0.0	53.5	0.0	0.0
<b>CLOSING BALANCE</b>	<b>796.3</b>	<b>813.2</b>	<b>796.3</b>	<b>813.2</b>	<b>786.6</b>

## Consolidated cash flow analysis

SEK M	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
Cash flow current operations before changes in working capital	11.3	22.5	45.5	44.4	80.8
Change in working capital incl. short-term investments	14.5	44.5	-9.3	0.1	25.2
<b>Cash flow from current operations</b>	<b>25.8</b>	<b>67.0</b>	<b>36.2</b>	<b>44.5</b>	<b>106.0</b>
Cash flow from investing activities	-15.0	-28.7	-16.1	-44.6	-86.1
Cash flow from financing activities	-46.0	-45.6	-65.0	-14.8	-10.2
<b>Cash flow for the period</b>	<b>-35.2</b>	<b>-7.3</b>	<b>-44.9</b>	<b>-14.9</b>	<b>9.7</b>
Opening balance	95.7	89.8	104.4	100.8	100.8
Exchange rates differences	1.8	0.5	2.8	-2.9	-6.1
Closing balance	62.3	83.0	62.3	83.0	104.4

# 11

## Income statement Parent company

SEK M	APR-JUN 2014	APR-JUN 2013	JAN-JUN 2014	JAN-JUN 2013	JAN-DEC 2013
Net sales	86.9	41.4	180.7	81.1	195.2
Operating costs	-98.6	-49.8	-204.0	-99.3	-229.3
Depreciation of tangible fixed assets	-0.3	-0.3	-0.6	-0.6	-1.1
<b>OPERATING RESULT BEFORE DEPRECIATIONS OF INTANGIBLE ASSETS (EBITA)</b>	<b>-12.0</b>	<b>-8.7</b>	<b>-23.9</b>	<b>-18.8</b>	<b>-35.2</b>
Depreciation of intangible fixed assets	-0.2	-0.2	-0.3	-0.3	-0.5
<b>OPERATING RESULT (EBIT)</b>	<b>-12.2</b>	<b>-8.9</b>	<b>-24.2</b>	<b>-19.1</b>	<b>-35.7</b>
Financial items	2.7	0.3	13.6	5.2	25.5
<b>RESULT AFTER FINANCIAL ITEMS</b>	<b>-9.5</b>	<b>-8.6</b>	<b>-10.6</b>	<b>-13.9</b>	<b>-10.2</b>
Appropriations	0.0	0.0	0.0	0.0	-5.3
Income taxes	0.0	0.0	0.0	0.0	-9.0
<b>RESULT FOR THE PERIOD / OTHER TOTALRESULT</b>	<b>-9.5</b>	<b>-8.6</b>	<b>-10.6</b>	<b>-13.9</b>	<b>-24.5</b>

## Balance sheet Parent company

SEK M	2014-06-30	2013-06-30	2013-12-31
<b>Assets</b>			
Intangible fixed assets	0.4	0.9	0.7
Tangible fixed assets	2.7	3.0	3.2
Financial fixed assets	891.1	915.0	876.6
Current assets	161.0	90.3	245.5
Liquid funds including short-term investments	0.0	0.0	0.0
<b>TOTAL ASSETS</b>	<b>1,055.2</b>	<b>1,009.2</b>	<b>1,126.0</b>
<b>Equity and liabilities</b>			
Share capital	18.4	17.7	17.7
Statutory reserve	68.0	68.0	68.0
Unrestricted share capital including result for the period	349.6	375.2	364.5
<b>Total equity</b>	<b>436.0</b>	<b>460.9</b>	<b>450.2</b>
Untaxed reserves	59.1	53.8	59.1
Interest-bearing long-term liabilities	47.6	60.2	60.9
Interest bearing short-term liabilities	160.8	137.7	141.1
Other liabilities	351.7	296.6	414.7
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>1,055.2</b>	<b>1,009.2</b>	<b>1,126.0</b>

# 12

## Segment reporting

2014 APR-JUN, SEK M	SWEDEN	OTHER NORDIC	OTHER	MOTHER-COMPANY/ADJ	TOTAL
<b>External net sales</b>	<b>350.9</b>	<b>158.0</b>	<b>3.8</b>	<b>0.0</b>	<b>512.7</b>
<b>Operating result before depreciations of intangible fixed assets (EBITA)</b>	<b>21.8</b>	<b>7.4</b>	<b>1.1</b>	<b>-12.1</b>	<b>18.2</b>
Depreciation of intangible fixed assets	-2.4	-3.3	0.0	-0.2	-5.9
Result after financial items	14.3	3.3	1.2	-9.6	9.2
<b>Result attributable to Parent Company shareholders</b>	<b>11.2</b>	<b>1.7</b>	<b>1.0</b>	<b>-9.6</b>	<b>4.3</b>
2014 JAN-JUN, SEK M	SWEDEN	OTHER NORDIC	OTHER	MOTHER-COMPANY/ADJ	TOTAL
<b>External net sales</b>	<b>716.0</b>	<b>321.7</b>	<b>7.8</b>	<b>0.0</b>	<b>1,045.5</b>
<b>Operating result before depreciations of intangible fixed assets (EBITA)</b>	<b>57.7</b>	<b>23.2</b>	<b>2.7</b>	<b>-24.0</b>	<b>59.6</b>
Depreciation of intangible fixed assets	-4.8	-6.5	0.0	-0.3	-11.6
Result after financial items	36.5	15.8	2.8	-10.7	44.4
<b>Result attributable to Parent Company shareholders</b>	<b>28.9</b>	<b>8.1</b>	<b>2.5</b>	<b>-10.7</b>	<b>28.8</b>
Total non-current assets	613.4	376.7	0.4	23.6	1,014.1
Total current assets	170.9	193.7	5.7	161.0	531.3
<b>Total assets</b>	<b>784.3</b>	<b>570.4</b>	<b>6.1</b>	<b>184.6</b>	<b>1,545.4</b>
<b>Total equity and liabilities</b>	<b>225.8</b>	<b>196.1</b>	<b>4.7</b>	<b>1,118.8</b>	<b>1,545.4</b>
<b>Average number of employees</b>	<b>1,181</b>	<b>534</b>	<b>25</b>	<b>12</b>	<b>1,752</b>
2013 APR-JUN, SEK M	SWEDEN	OTHER NORDIC	OTHER	MOTHER-COMPANY/ADJ	TOTAL
<b>External net sales</b>	<b>344.6</b>	<b>164.5</b>	<b>2.2</b>	<b>0.0</b>	<b>511.3</b>
<b>Operating result before depreciations of intangible fixed assets (EBITA)</b>	<b>16.7</b>	<b>14.3</b>	<b>0.8</b>	<b>-8.6</b>	<b>23.2</b>
Depreciation of intangible fixed assets	-2.4	-2.7	0.0	-0.2	-5.3
Result after financial items	14.7	11.3	0.8	-11.1	15.7
<b>Result attributable to Parent Company shareholders</b>	<b>11.0</b>	<b>7.8</b>	<b>0.5</b>	<b>-10.7</b>	<b>8.6</b>
2013 JAN-JUN, SEK M	SWEDEN	OTHER NORDIC	OTHER	MOTHER-COMPANY/ADJ	TOTAL
<b>External net sales</b>	<b>694.5</b>	<b>320.7</b>	<b>3.6</b>	<b>0.0</b>	<b>1,018.8</b>
<b>Operating result before depreciations of intangible fixed assets (EBITA)</b>	<b>44.9</b>	<b>28.2</b>	<b>1.2</b>	<b>-18.7</b>	<b>55.6</b>
Depreciation of intangible fixed assets	-4.8	-5.4	0.0	-0.3	-10.5
Result after financial items	32.6	21.7	1.2	-13.9	41.6
<b>Result attributable to Parent Company shareholders</b>	<b>24.8</b>	<b>15.1</b>	<b>0.9</b>	<b>-13.9</b>	<b>26.9</b>
Total non-current assets	604.8	334.4	0.3	24.5	964.0
Total current assets	234.8	225.7	3.0	90.2	553.7
<b>Total assets</b>	<b>839.6</b>	<b>560.1</b>	<b>3.3</b>	<b>114.7</b>	<b>1,517.7</b>
<b>Total equity and liabilities</b>	<b>236.6</b>	<b>224.7</b>	<b>2.2</b>	<b>1,054.2</b>	<b>1,517.7</b>
<b>Average number of employees</b>	<b>1,139</b>	<b>499</b>	<b>16</b>	<b>13</b>	<b>1,667</b>

Other units includes operation in Estonia and in Germany. Non-divided costs consist of the Parent Company's group-wide costs for management, financing and marketing. Non-divided assets and liabilities pertain to posts attributable to group-wide liquidity and financing.