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Increased profitability create foundation for growth

Interim report January – June 2026

INVESTOR PRESENTATION / JULY 2026

Information Classification: INTERNAL

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Today's presenters

Per Wallentin
CEO & President

Marie Björklund
CFO

Fredrik Ekerhovd
Acting CEO from August 1 2026

Operative efficiency and new leadership

Q2 in brief

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* Improved adjusted EBITA and adjusted EBITA margin in the quarter as sales and organizational efficiency improves
* Gradual shift from repositioning to profitable organic growth in areas with strong demand
* AI and data drive next phase in Knowits development with AI integrated in client offering and improved productivity
* Client activity improving but still slow progress and uncertainty in some areas

Fredrik Ekerhovd

Acting CEO effective from August 1

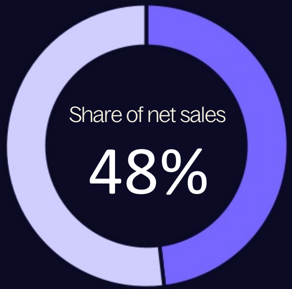
* With Knowit since 2011
* Head of Business Area Experience, 2016–2024 and Head of Business Area Solutions, 2024–present
* Strong foundation to build on - Knowit's culture, Nordic values and strong capabilities in AI, data, defense and cybersecurity
* Knowit's strategy - to create long-term profitability and growth as the leading partner to Nordic companies and organizations in digital transformation - remain

Business area

Solutions

Nordic market leader in systems development

- Stable performance with maintained margins despite slightly lower revenue year-over-year
- Continued wins in strategic growth areas, particularly Data Platforms and Cloud
- Operational efficiency has improved, enabling a stronger focus on profitable growth
- Market conditions remain mixed, with pricing pressure and cautious demand in parts of Sweden



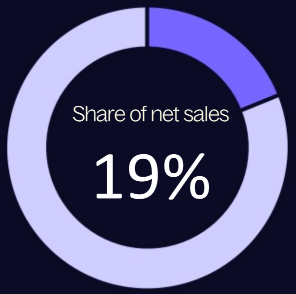
	Apr–Jun 2026	Apr–Jun 2025 1)	Apr–Jun 2025 1) incl. acquisition and excl. disposal 2)
Sales, SEK, million	692.9	786.1	719.8
EBITA, SEK, million	47.8	54.2	49.8
EBITA margin, %	6.9	6.9	6.9
Number of employees	1,477	1,599	1,587

1) Comparative figures have been updated for 2025 following the formation of the new business area.
2) Adjustments pertain to the disposal of Knowit Consulting Services A/S.

Experience

The largest digital agency in the Nordic region

- Strong quarter with positive organic growth and significantly improved profitability
- Higher utilization in Sweden and a stabilizing pricing environment support improved performance
- Operations in Norway back to strong performance after measures taken in Q1
- Well positioned to create profitable digital business models by combining AI, data and customer insights
- AI is strengthening our competitive position and creating new growth opportunities in all our markets



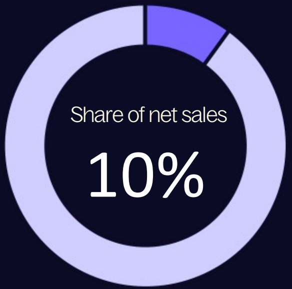
	Apr–Jun 2026	Apr–Jun 2025 [1])	Apr–Jun 2025 [1]) incl. acquisition and excl. disposal [2])
Sales, SEK, million	269.6	267.4	267.4
EBITA, SEK, million	16.5	6.3	6.3
EBITA margin, %	6.1	2.3	2.3
Number of employees	705	770	770

1) Comparative figures have been updated for 2025 following the formation of the new business area.
2) No acquisitions during the period.

Connectivity

Supporting a connected world

- Strong quarter with positive organic growth and significantly improved EBITA margin
- Continued momentum driven by new wins in defense sector
- Customer diversification remains a priority, reducing dependency on individual clients
- Activity in the Swedish market is gradually improving, supporting a stronger pipeline despite continued pricing pressure in selected segments



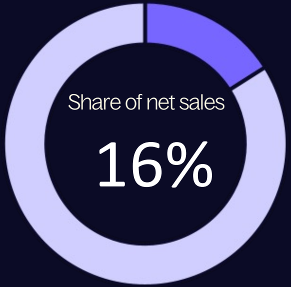
	Apr–Jun 2026	Apr–Jun 2025 [1]	Apr–Jun 2025 [1] incl. acquisition and excl. disposal [2]
Sales, SEK, million	143.9	142.6	142.6
EBITA, SEK, million	8.2	2.8	2.8
EBITA margin, %	5.7	1.9	1.9
Number of employees	526	557	557

1) Comparative figures have been updated for 2025 following the formation of the new business area.
2) No acquisitions during the period.

Insight

Management consultants from strategy to implementation

- Weak quarterly result reflecting slow demand, continued restructuring
- Strong demand continue in cybersecurity and defense
- Strategic transformation projects mainly in ERP secured during the quarter
- Aligning the cost base while investing in capabilities for future growth



	Apr–Jun 2026	Apr–Jun 2025 1)	Apr–Jun 2025 1) incl. acquisition and excl. disposal 2)
Sales, SEK, million	235.2	229.1	238.7
EBITA, SEK, million	8.7	8.6	10.2
EBITA margin, %	3.7	3.8	4.3
Number of employees	524	539	562

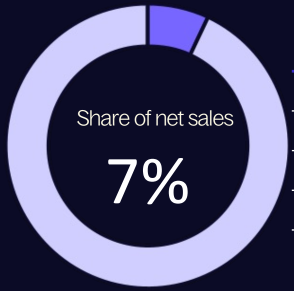
1) Comparative figures have been updated for 2025 following the formation of the new business area.
2) Adjustments pertain to the acquisition of Milso AB.

Business area

Products

Scalable IP & platform based solutions

- Strong organic growth driven by solid performance across several segments
- Continued high demand in defense & security and mobility.
- New business wins support a strong pipeline and future growth
- Profitability was impacted by delayed project starts in banking & finance



	Apr–Jun 2026	Apr–Jun 2025 1)	Apr–Jun 2025 1) incl. acquisition and excl. disposal 2)
Sales, SEK, million	100.7	75.5	88.2
EBITA, SEK, million	10.5	10.5	12.7
EBITA margin, %	10.4	13.9	14.4
Number of employees	222	178	230

1) Comparative figures have been updated for 2025 following the formation of the new business area.
2) Adjustments pertain to the acquisition of Insicon AB.

Q2
in figures

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Financial quarter
April – June 2026

1,433.2

Net sales decreased
by 3.8% (1,490.6) million

61.5

Adjusted EBITA
increased compared to last year
(54.0 million)

4.3%

The adjusted EBITA
margin increased to 4.3% (3.6%)

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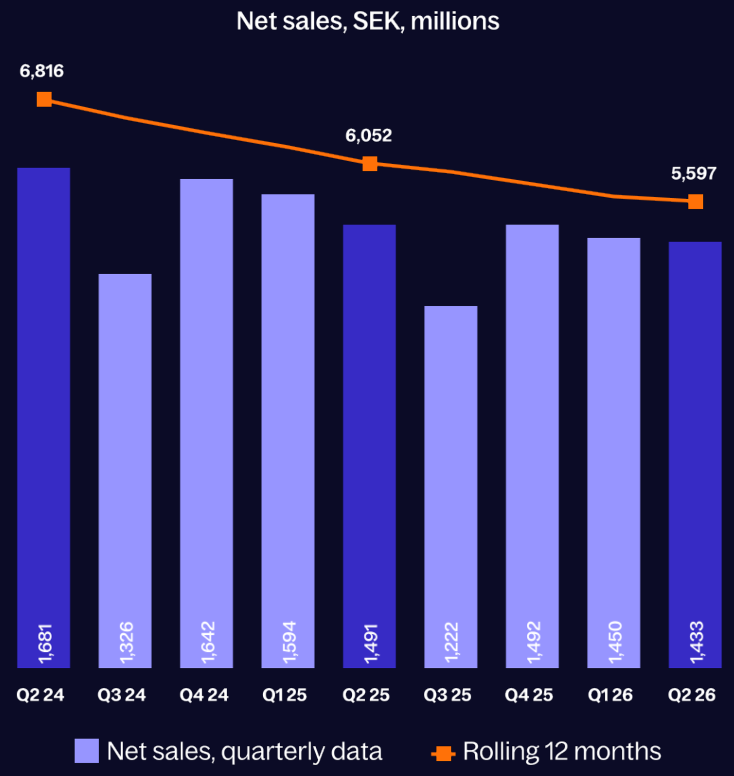
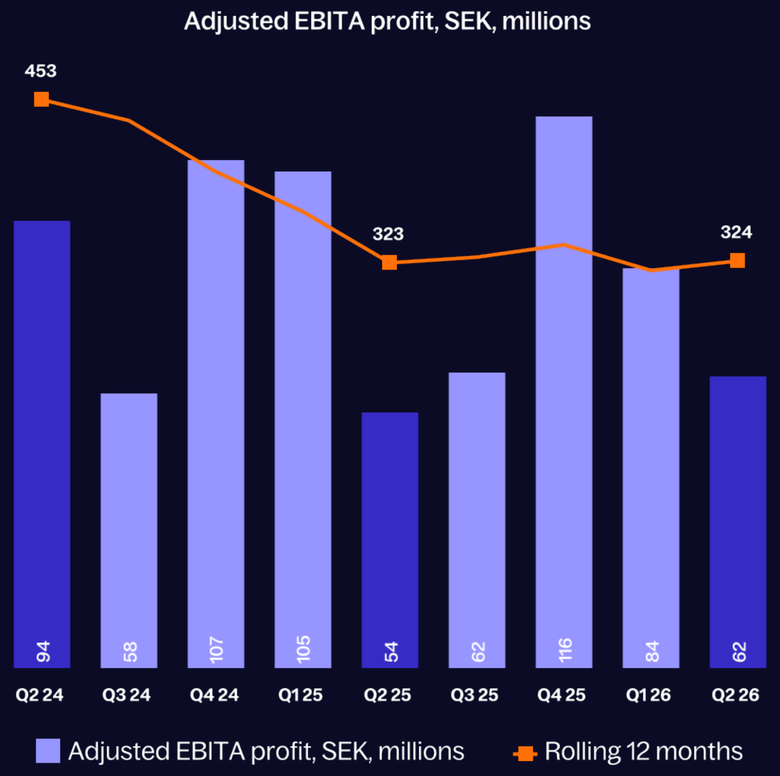
Net debt development

- Healthy balance sheet and solid financial position
- Net debt of 528 MSEK
- Within the frame of our financial target of maximum 2x EBITDA
- Excluding IFRS 16 lease liabilities, net debt/EBITDA was 0.0x

SEK, MILLION	Q2 26	Q1 26	Q4 25	Q3 25	Q2 25
Cash equivalents	169	410	326	212	241
Interest-bearing liabilities	166	333	333	400	400
Other liabilities (IFRS)	531	415	425	420	448
TOTAL NET DEBT	-528	-339	-432	-608	-607
Net Debt/EBITDA	1.1	0.7	0.8	1.2	1.2
Net Debt/EBITDA ex IFRS	0.0	-0.1	0.0	0.3	0.2

Revenues and EBITA
Adjusted development





Strong and diversified client base

- Continued positive development in the public sector following several strong frame agreements
- Decline in retail mainly explained by one client postponing investments
- Industry segment decline as several clients continue to be cautious
- Positive development in defense sector due to stronger position and positive demand
- In general a healthy mix of presence in different sectors ensure stability

Sales per client segment

Sales per client industry, April – June 2026

Public sector	42 %	(37)
Retail and service companies	15 %	(17)
Industry	13 %	(16)
Banking, finance, and insurance	8 %	(9)
Defense	6 %	(5)
Telecommunications	5 %	(6)
Media, education, and gaming	5 %	(5)
Energy	3 %	(3)
Other	3 %	(2)

In summary

* Positive trend with strengthened adjusted results and margin
* We maintain focus on operational efficiency and investments in growth areas such as the defense sector
* Client activity improving but still slow progress and uncertainty in some areas, impacting Insight more than other business areas
* Leadership transition from August 1, with Fredrik Ekerhovd assuming the role of Acting CEO

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